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Principles and Methods of Capital Allocation for Enterprise Risk Management

Lecture 2 of 4-part series

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Alternative definitions of economic capital

The **Specialty Guide on Economic Capital**, page 7, prepared by the SOA Risk Management Task Force (RMTF) headed by Hubert Mueller in 2003, offers the following alternative definitions of economic capital:

- Definition #1

Economic capital is defined as sufficient surplus to meet potential negative cash flows and reductions in value of assets or increases in value of liabilities at a given level of risk tolerance, over a specified time horizon.

- Definition #2

Economic capital is defined as the excess of the market value of the assets over the fair value of liabilities required to ensure that obligations can be satisfied at a given level of risk tolerance, over a specified time horizon.

- Definition #3

Economic capital is defined as sufficient surplus to maintain solvency at a given level of risk tolerance, over a specified time horizon.



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The purpose of economic capital

Calculating the economic capital for a firm has its many purposes (this list not all encompassing):

- understand the company's overall risk profile
- capital budgeting
- pricing purposes
- company asset and liability management
- understanding company's risk tolerances and possible constraints
- performance measurement and incentive compensation
- regulatory and other external parties (e.g. investors, ratings agencies)

Many of these can be found in the Specialty Guide; a lot of development since its publication.



Capital allocation and product pricing

For simplicity, consider an insurer faced with pricing a risk Z , only for a given short horizon, and assume the company has risk tolerance described by an exponential utility function:

$$u(x) = \frac{1}{a}(1 - e^{-ax}), \quad \text{for } a > 0.$$

It is rather straightforward to show that the smallest amount of premium this company is willing to accept in exchange of facing the risk can be expressed as:

$$P = \frac{1}{a} \log \mathbb{E}[e^{aZ}]$$

Now, suppose the company is faced with the task of pricing a portfolio of n of these identical risks, say X_1, X_2, \dots, X_n so that the aggregate risk is

$$S = X_1 + X_2 + \dots + X_n$$



- continued

The total (minimum) premium the company needs to collect is

$$P = \frac{1}{a} \log \mathbb{E} \left[e^{a \sum_{j=1}^n X_j} \right],$$

for which we can express as, assuming independent risks:

$$P = \frac{1}{a} \log \prod_{j=1}^n \mathbb{E} \left[e^{a X_j} \right] = \sum_{j=1}^n \frac{1}{a} \log \mathbb{E} \left[e^{a X_j} \right].$$

Each risk then can be assessed a premium of

$$P_j = \frac{1}{a} \log \mathbb{E} \left[e^{a X_j} \right], \quad \text{for } j = 1, 2, \dots, n$$

However, if we relax the assumption of independence:

$$P = \frac{1}{a} \log \prod_{j=1}^n \mathbb{E} \left[e^{a X_j} \right] \leq \sum_{j=1}^n \frac{1}{a} \log \mathbb{E} \left[e^{a X_j} \right] = P_1 + P_2 + \dots + P_n$$

Some effect of **diversification!!!**



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The allocation problem

- Consider a portfolio of n individual losses X_1, \dots, X_n during some well-defined reference period.
- Assume these random losses have a dependency structure characterized by the joint distribution of the random vector (X_1, \dots, X_n) .
- The aggregate loss is the sum $S = \sum_{i=1}^n X_i$, or in some instances, it could be a weighted sum $S = \sum_{i=1}^n w_i X_i$.
- Assume company holds aggregate level of capital K which may be determined from a risk measure ρ such that $K = \rho(S) \in \mathbb{R}$.
- Here the capital (economic) is the smallest amount the company must set aside to withstand aggregated losses at an acceptable level, and tolerance.



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- The company now wishes to allocate K across its various business units.
 - determine non-negative real numbers K_1, \dots, K_n satisfying:

$$\sum_{i=1}^n K_i = K.$$

- This requirement is referred to as “the full allocation” requirement.
- We will see that this requirement is a constraint in our optimization problem (in the optimal paper).



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The literature

There are countless number of ways to allocate aggregate capital.

Good overview of methods:

- Cummins (2000); Venter (2004)

Some methods based on decision making tools:

- Cummins (2000)- RAROC, EVA
- Lemaire (1984); Denault (2001) - game theory
- Tasche (2004) - marginal costs
- Kim and Hardy (2008) - solvency exchange option with limited liability

This list needs some updating.



- continued

Some methods **based on risk measures/distributions**:

- Panjer (2001) - TVaR, multivariate normal
- Landsman and Valdez (2003) - TVaR, multivariate elliptical
- Dhaene, et al. (2008) - TVaR, lognormal
- Valdez and Chernih (2003) - covariance-based allocation, multivariate elliptical
- Tsanakas (2004, 2008) - distortion risk measures, convex risk measures
- Furman and Zitikis (2008) - weighted risk capital allocations

Methods also **based on optimization principle**:

- Dhaene, Goovaerts and Kaas (2003); Laeven and Goovaerts (2004); Zaks, Frostig and Levikson (2006)



Some notation

Denote by $\mathbf{X}^T = (X_1, X_2, \dots, X_n)$ the vector of losses, with each entry denoting the loss for the applicable line of business.

Define an **allocation** A to be a mapping $A : \mathbf{X}^T \rightarrow \mathbb{R}^n$ such that

$$A(\mathbf{X}^T) = (K_1, K_2, \dots, K_n),$$

where the “full allocation” is satisfied:

$$K = \rho[Z] = \sum_{i=1}^n K_i$$

Each component K_i of the allocation is viewed as the i -th line of business contribution to the total company capital.

Because allocation must also reflect the fact that each line operates in the presence of the other lines, the notation

$$K_i = A(X_i | X_1, \dots, X_n)$$

may be well suited for this purpose.



Possible criteria for a fair allocation

Let $N = \{1, 2, \dots, n\}$ be the set of the first n positive integers.

- **No undercut:** For any subset $M \subseteq N$, we have

$$\sum_{i \in M} A(X_i | X_1, \dots, X_n) \leq \rho \left[\sum_{i \in M} X_i \right]$$

- **Symmetry:** Let $N^* = N - \{i_1, i_2\}$. If $M \subset N^*$ (strict subset) with $|M| = m$, $\mathbf{X}_m^T = (X_{j_1}, \dots, X_{j_m})$ and if

$$A(X_{i_1} | \mathbf{X}_m^T, X_{i_1}, X_{i_2}) = A(X_{i_2} | \mathbf{X}_m^T, X_{i_1}, X_{i_2})$$

for every $M \subset N^*$, then we must have $K_{i_1} = K_{i_2}$.

- **Consistency:** For any subset $M \subseteq N$ with $|M| = m$, let $\mathbf{X}_{n-m}^T = (X_{j_1}, \dots, X_{j_{n-m}})$ for all $j_k \in N - M$ where $k = 1, 2, \dots, n - m$. Then we have

$$\sum_{i \in M} A(X_i | X_1, \dots, X_n) = A \left(\sum_{i \in M} X_i \mid \sum_{i \in M} X_i, \mathbf{X}_{n-m}^T \right).$$



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Intuitive interpretations

The **no undercut** criterion:

- recognizes the benefits of diversification
- risk allocated to a business unit may not exceed the risk allocated if these were offered on a stand-alone basis
- analogous to sub-additivity for a coherent risk measure

The **symmetry** criterion:

- states that two lines of business that equally contribute to the risk within the firm must have equal allocation
- allocation must therefore recognize only the level or degree of contribution to risk within the firm, and nothing else
- sometimes called “equitability” property

The **consistency** criterion:

- ensures that a unit's allocation cannot depend on the level at which the allocation occurs
- allocation is independent of the hierarchical structure of the firm



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Relative or proportional allocation method

Although quite a popular method, partly because of its simplicity, the **relative allocation** formula according to

$$A(X_i | X_1, \dots, X_n) = \frac{\rho[X_i]}{\rho[X_1] + \dots + \rho[X_n]} \times \rho[S]$$

violates all three possible criteria for a fair allocation.

See Valdez and Chernih (2003) for proofs.



The covariance allocation method

The **covariance allocation** formula is based on

$$A(X_i | X_1, \dots, X_n) = \lambda_i \times \rho[S],$$

$\lambda^T = (\lambda_1, \dots, \lambda_n)$ denotes a vector of weights that adds up to one so that full allocation is satisfied.

To determine these weights λ_i , one approach is to minimize the following quadratic loss function:

$$\mathbb{E} \left[((\mathbf{X} - \mu) - \lambda(\mathbf{S} - \mu_S))^T \mathbf{W} ((\mathbf{X} - \mu) - \lambda(\mathbf{S} - \mu_S)) \right]$$

where the weight-matrix \mathbf{W} is assumed to be positive definite.

Optimization results to the following unique values of:

$$\lambda_i = \frac{\mathbb{E}[(X_i - \mu_i)(S - \mu_S)]}{\mathbb{E}[(S - \mu_S)^2]} = \frac{\text{Cov}[X_i, S]}{\text{Var}[S]},$$

for $i = 1, \dots, n$.



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The capital allocation formula based on the covariance principle satisfies the three criterion or properties of a possible fair allocation:

- no undercut,
- symmetry, and
- consistency.

See Valdez and Chernih (2003) for proofs.



Wang's capital decomposition formula

Preserving the notation used by Wang (2002), define and denote the expectation of $X_{i,Q}$ by

$$H_\lambda[X_i, S] = \mathbb{E}[X_{i,Q}] = \frac{\mathbb{E}[X \cdot \exp(\lambda S)]}{\mathbb{E}[\exp(\lambda S)]}$$

and the expectation of the aggregate loss Z_Q by

$$H_\lambda[S, S] = \mathbb{E}[S_Q] = \frac{\mathbb{E}[S \cdot \exp(\lambda S)]}{\mathbb{E}[\exp(\lambda S)]}.$$

Note that this last equation exactly gives the **Esscher Transform** of S .

The price of a random payment X_i traded in the market is $H_\lambda[X_i, S]$ so that one can think of the difference

$$\rho[X_i] = \mathbb{E}[X_{i,Q}] - \mathbb{E}[X_i] = H_\lambda[X_i, S] - \mathbb{E}[X_i]$$

as the **risk premium**.



- continued

For the aggregate loss S , its risk premium is given by

$$\rho[S] = \rho \left[\sum_{i=1}^n X_i \right] = H_\lambda[S, S] - \mathbb{E}[S].$$

It is rather straightforward to show that

$$\rho[X_i] = \frac{\text{Cov}[X_i, \exp(\lambda S)]}{\mathbb{E}[\exp(\lambda S)]} \quad \text{and} \quad \rho[S] = \frac{\text{Cov}[S, \exp(\lambda S)]}{\mathbb{E}[\exp(\lambda S)]}.$$

Wang (2002) proposed computing the allocation of capital to individual business unit i based on the following formula:

$$K_i = H_\lambda[X_i, S] - \mathbb{E}[X_i].$$

Assuming an aggregate capital of K , the parameter λ can be computed by solving then

$$K = H_\lambda[S, S] - \mathbb{E}[S].$$

It is not difficult to show that the full allocation requirement is met in this case: $K = \sum_{i=1}^n K_i$.



Special case: multivariate normal

In the special case where the vector of losses (X_1, \dots, X_n) follows a multivariate normal distribution, we have that the Wang's allocation method reduces to the covariance method.

Some straightforward calculation yields the results:

$$\mathbb{E}[S \exp(\lambda S)] = \exp\left(\lambda \mu_S + \frac{1}{2} \lambda^2 \sigma_S^2\right) \cdot (\mu + \lambda \sigma_S^2)$$

and

$$\mathbb{E}[X_i \exp(\lambda S)] = \exp\left(\lambda \mu_S + \frac{1}{2} \lambda^2 \sigma_S^2\right) \cdot (\mu_i + \lambda \sigma_{i,S})$$

Then it follows that

$$K = \lambda \sigma_S^2 \quad \text{and} \quad K_i = \lambda \sigma_{i,S}$$

which clearly is equivalent to the **covariance method**.



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